

Financial Statements of

# COMPASSION CANADA

Year ended June 30, 2021



Financial Statements of

**COMPASSION  
CANADA**

Year ended June 30, 2021

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## Independent Auditors' Report

To the Members of  
**Compassion Canada**

### Opinion

We have audited the financial statements of **Compassion Canada**, which comprise the statement of financial position as at June 30, 2021, and the statements of operations and changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the financial statements present fairly, in all material respects, the financial position of **Compassion Canada** as at June 30, 2021, and results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organization, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

## **Auditors' Responsibilities for the Audit of the Financial Statements**

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

September 10, 2021  
Exeter, Ontario

***PTMG*** LLP  
Chartered Professional Accountants  
Licensed Public Accountants

# COMPASSION CANADA

## Statement of Financial Position


As at June 30, 2021 with comparative figures for June 30, 2020

	Operating Fund	Capital Fund	Planned Giving Fund	2021 Total	2020 Total
<b>Assets</b>					
Current assets:					
Cash	\$ 6,734,528	\$ -	\$ -	\$ 6,734,528	\$ 4,893,087
Investments (note 3)	9,207,515	2,713,103	33,223	11,953,841	9,294,385
Prepaid expenses and taxes recoverable	509,585	-	-	509,585	485,708
Interfund balances	(32,803)	38,545	(5,742)	-	-
	16,418,825	2,751,648	27,481	19,197,954	14,673,180
Other assets	-	-	250,000	250,000	250,000
Property, building and equipment (note 5)	-	2,562,847	-	2,562,847	4,358,927
	\$ 16,418,825	\$ 5,314,495	\$ 277,481	\$ 22,010,801	\$ 19,282,107
<b>Liabilities and Fund Balances</b>					
Current liabilities:					
Accounts payable and accrued liabilities	\$ 706,173	\$ -	\$ 686	\$ 706,859	\$ 530,154
Program support and gifts payable	3,358,224	-	-	3,358,224	4,812,934
Deferred contributions (note 6)	1,141,432	-	-	1,141,432	1,081,366
	5,205,829	-	686	5,206,515	6,424,454
Fund balances:					
Equity in property, building & equipment	-	3,414,495	-	3,414,495	4,856,411
Externally restricted	-	1,900,000	275,000	2,175,000	2,180,000
Internally restricted	1,180,690	-	1,795	1,182,485	3,246,247
Accumulated operating surplus	10,032,306	-	-	10,032,306	2,574,995
	11,212,996	5,314,495	276,795	16,804,286	12,857,653
	\$ 16,418,825	\$ 5,314,495	\$ 277,481	\$ 22,010,801	\$ 19,282,107

The accompanying notes are an integral part of these financial statements.

On behalf of the Board

 , Director

 , Director

# COMPASSION CANADA

## Statement of Operations and Changes in Fund Balances

For the year ended June 30, 2021, with comparative figures for 2020

	Operating Fund	Capital Fund	Planned Giving Fund	2021 Total	2020 Total
Revenue:					
Child and youth development program	\$ 63,192,836	\$ -	\$ -	\$ 63,192,836	\$ 63,388,556
Complementary interventions	8,637,335	-	-	8,637,335	5,015,724
Survival program	2,093,322	-	-	2,093,322	1,730,829
Investment income (note 2)	141,614	185,711	668	327,993	383,588
Other revenue	127,409	977,447	-	1,104,856	13,702
<b>Total Revenue</b>	<b>74,192,516</b>	<b>1,163,158</b>	<b>668</b>	<b>75,356,342</b>	<b>70,532,399</b>
Expenditures:					
Program activities:					
Child and youth development program	52,039,749	-	-	52,039,749	52,689,722
Complementary interventions	6,913,814	-	-	6,913,814	4,012,579
Survival program	1,674,658	-	-	1,674,658	1,384,663
	60,628,221	-	-	60,628,221	58,086,964
Fundraising	6,262,803	-	-	6,262,803	6,280,680
Administration	4,435,091	83,594	-	4,518,685	4,469,308
<b>Total Expenditures</b>	<b>71,326,115</b>	<b>83,594</b>	<b>-</b>	<b>71,409,709</b>	<b>68,836,952</b>
<b>Excess of revenue over expenditures</b>	<b>\$ 2,866,401</b>	<b>\$ 1,079,564</b>	<b>\$ 668</b>	<b>\$ 3,946,633</b>	<b>\$ 1,695,447</b>
Fund balances, beginning of year	2,574,995	10,001,531	281,127	12,857,653	11,162,206
Interfund transfers	5,771,600	(5,766,600)	(5,000)	-	-
<b>Fund balances, end of year</b>	<b>\$ 11,212,996</b>	<b>\$ 5,314,495</b>	<b>\$ 276,795</b>	<b>\$ 16,804,286</b>	<b>\$ 12,857,653</b>

The accompanying notes are an integral part of these financial statements.

# COMPASSION CANADA

## Statement of Cash Flows

For the year ended June 30, 2021, with comparative figures for 2020

	Operating Fund	Capital Fund	Planned Giving Fund	2021 Total	2020 Total
Cash provided by (used in):					
Operating activities:					
Excess of revenue over expenditures	\$ 2,866,401	\$ 1,079,564	\$ 668	\$ 3,946,633	\$ 1,695,447
Adjustments for:					
Transfers among funds	5,771,600	(5,766,600)	(5,000)	-	-
Amortization of property, building and equipment	-	520,154	-	520,154	498,727
Gain on sale of land		(977,447)		(977,447)	-
Net change in non-cash operating working capital (Note 5)	(1,220,044)	(23,660)	1,888	(1,241,816)	(723,698)
	7,417,957	(5,167,989)	(2,444)	2,247,524	1,470,476
Investing activities:					
Purchase of property, building and equipment	-	(108,007)	-	(108,007)	(246,925)
Proceeds on sale of land		2,361,380		2,361,380	-
Decrease (increase) in investments	(5,576,516)	2,914,616	2,444	(2,659,456)	(294,725)
	(5,576,516)	5,167,989	2,444	(406,083)	(541,650)
Net increase (decrease) in cash	1,841,441	-	-	1,841,441	928,826
Cash, beginning of year	4,893,087	-	-	4,893,087	3,964,261
Cash, end of year	\$ 6,734,528	\$ -	\$ -	\$ 6,734,528	\$ 4,893,087

The accompanying notes are an integral part of these financial statements.

# COMPASSION CANADA

## Notes to Financial Statements

Year ended June 30, 2021

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### 1. Purpose of organization:

Compassion Canada (the "Organization") is a leading child development organization. Its mission is to release children from poverty in Jesus' name.

For close to 60 years, Compassion has helped to revolutionize the fight against global poverty by partnering with local churches to lift children out of spiritual, economic, social and physical poverty.

Compassion Canada is incorporated, without share capital, under the Canada Not-for-profit Corporations Act. The Organization is a registered charity under the *Income Tax Act* (Canada) and, accordingly, is exempt from income taxes, provided certain requirements of the *Income Tax Act* (Canada) are met.

### 2. Significant accounting policies:

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations.

#### (a) Restricted fund accounting:

The financial statements of the Organization are maintained in accordance with the restricted fund method of accounting. All financial statement transactions have been recorded in three funds: Operating, Capital and Planned Giving.

#### (i) Operating Fund:

Operating Fund is composed of three main programs: Child and Youth Development Program, Complementary Interventions, and Survival.

Funds that are internally restricted have been designated by the Board for program use and the Accumulated operating surplus is to be used for future operating expenditures (fundraising and administration).

#### (ii) Capital Fund:

Capital Fund reports the assets, liabilities, revenues and expenses related to the Organization's property, building, and equipment.

The costs of the Organization's property, building, and equipment are reported in the Capital Fund which in turn charges the Operating Fund an asset use fee for the use of those assets. The asset use fee charged has been disclosed in Note 5 to the financial statements.

Funds that are externally restricted have been provided by a single donor to fund building initiatives, and if no longer required for building initiatives, may be allocated by the Board for program use.

#### (iii) Planned Giving Fund:

The Planned Giving Fund consists of annuities and a fully funded universal life insurance policy. The Organization receives any excess funds remaining upon the death of the annuitant, and all of the proceeds on the death of the life insured.



# COMPASSION CANADA

## Notes to Financial Statements

Year ended June 30, 2021

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### 2. Significant accounting policies (continued):

#### (b) Revenue recognition:

Restricted contributions related to general operations are recognized as revenue of the Operating Fund in the year in which the related expenses are incurred. Contributions toward capital assets are recognized as revenue to the Capital Fund.

Unrestricted contributions are recognized as revenue in the year received.

Investment income is recognized as revenue as earned.

Donations in-kind consist of life insurance policies and marketable securities. The donation of a life insurance policy is recognized as revenue in the period in which the Organization is named owner and beneficiary and the policy is fully funded. Donations of marketable securities are recognized as revenue in the period in which the organization receives the securities, based on the quoted market value of the securities at that time.

#### (c) Contributed services:

A substantial number of volunteers contribute a significant amount of their time each year. Because of the difficulty of determining the fair value, contributed services are not recognized in the financial statements.

#### (d) Allocation of expenditures:

Expenditures are recorded and reported by program and support services. Certain officers and employees perform a combination of program, fundraising and administrative activities; as a result, compensation expenditures are allocated based on time dedicated to the activity. Other operating and general expenditures, including professional and consulting fees, technology support, occupancy expenditures and asset use fees, have been allocated based on the level of benefit received by each program and support service.

#### (e) Financial instruments:

##### (i) Measurement

All financial instruments are reported at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are charged to the financial instrument.

##### (ii) Financial Risk

Interest Rate Risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Organization is exposed to interest rate risk arising from the possibility that changes in interest rates will affect the value of fixed income denominated investments.

Credit Risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Organization has a concentration of credit risk related to all cash being held by one financial institution.

Liquidity Risk is the risk that the Organization encounters difficulty in meeting its obligations associated with financial liabilities.

It is management's opinion that the Organization is not exposed to significant interest, credit or liquidity risks arising from their financial instruments.

# COMPASSION CANADA

## Notes to Financial Statements

Year ended June 30, 2021

### 2. Significant accounting policies (continued):

(f) Property, building and equipment:

Purchased property, building and equipment are recorded at cost. Contributed property, building and equipment are recorded at fair value at the date of contribution. Amortization expense is reported in the Capital Fund net of an annual asset use fee charged to the Operating Fund. Amortization is provided on a straight-line basis over the estimated useful lives of capital assets. Amortization rates are as follows:

Asset	Rate
Building	Retire in 2043
Building equipment & improvements	5 – 10 years
Office and computer equipment, software	3 – 10 years

(g) Use of estimates:

The preparation of financial statements in conformity with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Actual results could differ from those estimates.

### 3. Investments:

	2021		2020	
	Cost	Fair value	Cost	Fair value
Government and Corporate Bonds	\$11,188,948	\$11,389,277	\$ 9,234,059	\$ 9,516,813
Guaranteed Investment Certificate	625,982	626,015	-	-
Mutual Funds	138,911	138,911	60,326	60,326
	\$11,953,841	\$12,154,203	\$ 9,294,385	\$ 9,577,139

The fair value of investments was determined by reference to published price quotations in an active market. Investment income includes interest, dividends and realized gains and losses.

Government and Corporate Bonds have an effective interest rate of 1.25% to 8.64% (2020 – 1.88% to 8.64%) and mature between 2021 and 2028. Guaranteed Investment Certificate has an effective interest rate of 0.60% and matures in 2021. Mutual Funds have an effective interest rate of about 0.18% (2020 – 1.10%) with no fixed maturity date.

### 4. Net Change in Non-Cash Operating Working Capital

	2021	2020
Prepaid expenses and taxes recoverable	\$ (23,877)	\$ 27,358
Accounts payable and accrued liabilities	176,706	(501,888)
Program support and gifts payable	(1,454,710)	(100,265)
Deferred contributions	60,066	(148,903)
	\$ (1,241,815)	\$ (723,698)

# COMPASSION CANADA

## Notes to Financial Statements

Year ended June 30, 2021

### 5. Property, building and equipment:

	2021		2020	
	Cost	Accumulated amortization	Net book value	Net book value
Land	\$ 50,000	\$ -	\$ 50,000	\$ 1,433,934
Building	3,124,617	1,424,170	1,700,447	1,845,596
Office & computer equipment, software	2,367,633	1,555,233	812,400	1,079,397
	\$ 5,542,250	\$ 2,979,403	\$ 2,562,847	\$ 4,358,927

Amortization charges for the year are \$520,154 (2020 - \$498,727). The asset use fees, net of other general capital expenses, for the year are \$436,560 (2020 - \$428,000).

### 6. Deferred contributions:

Deferred contributions related to expenses of future periods represent unspent donor restricted donations for the Child Development program.

Contributions received from child and sponsorship plus supporters, in excess of the current year's program support, are deferred until subsequent periods when the funds are used for the specific program.

### 7. International Ministry Agreements:

The Organization conducts its childcare ministry overseas under a Master Agency Agreement with Compassion International of Colorado Springs, Colorado.

### 8. Group Pension Plan:

The Organization operates a defined contribution registered pension plan (RPP). Employer contributions during the year were \$464,720 (2020 - \$376,211) for current year contributions.

### 9. Capital Disclosures:

The Organization's objective when managing capital is to safeguard the entity's ability to continue as a going concern, so that it can continue to respond to the physical and spiritual needs of children in the developing world and their communities by encouraging vision, providing resources and developing skills. As the Organization is a not-for-profit organization, this objective is dependent on the support of individual donors throughout Canada.

The Organization defines its capital as its Fund balances. The Organization manages the capital structure and makes adjustments to it in light of changes in economic conditions and the risk characteristics of the underlying assets. In order to facilitate the management of its capital requirements, the Organization prepares annual revenue and expenditure budgets which are based on established and projected funding needs for the year. These budgets are updated as necessary, depending on changes in circumstances, and are approved by the Board of Directors.

There have been no changes in what the Organization defines as capital, or the objectives, policies and procedures for managing capital in the year.