(Operating as CityKidz)

FINANCIAL STATEMENTS

DECEMBER 31, 2018



AN INDEPENDENT MEMBER OF DFK INTERNATIONAL

HAMILTON OFFICE
EFFORT SQUARE
7TH FLOOR
105 MAIN STREET EAST

HAMILTON, ONTARIO

LBN 1G6

SUITE 103 3410 SOUTH SERVICE RD. BURLINGTON, ONTARIO

BURLINGTON OFFICE

THE TAYLOR LEIBOW BUILDING

L7N 3T2

TEL.: (905) 523-0000 FAX: (905) 523-4681 TEL.: (905) 637-9959 FAX: (905) 637-3195

WEBSITE: WWW.TAYLORLEIBOW.COM

INDEPENDENT AUDITORS' REPORT

To the Directors of City Kidz Ministry:

Qualified Opinion

We have audited the financial statements of City Kidz Ministry, which comprise the statement of financial position as at December 31, 2018, and the statements of operations, changes in fund balances and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at December 31, 2018, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Organization derives revenue from donations the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to donation revenues, excess of revenue over expenses, and cash flows from operations for the years ended December 31, 2018 and 2017, current assets as at December 31, 2018 and 2017 and net assets as at January 1 and December 31 for both the 2018 and 2017 years. Our audit opinion on the financial statements for the year ended December 31, 2017 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

INDEPENDENT AUDITOR'S REPORT (CONTINUED)

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
 to fraud or error, design and perform audit procedures responsive to those risks, and obtain
 audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
 not detecting a material misstatement resulting from fraud is higher than for one resulting from
 error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the
 override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing an
 opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including
 the disclosures, and whether the financial statements represent the underlying transactions and
 events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the
 planned scope and timing of the audit and significant audit findings, including any significant
 deficiencies in internal control that we identify during our audit.

Saylo Leibour LLP

CHARTERED PROFESSIONAL ACCOUNTANTS Licensed Public Accountants

Hamilton, Ontario April 9, 2019

STATEMENT OF FINANCIAL POSITION

| | | | | As at December 31 | |
|-------------------------------------|------------------|------------|------------------|-------------------|--|
| | General | Capital | 2018 | 2017 | |
| | Fund | Asset Fund | Total | Total | |
| | \$ | \$ | \$ | \$ | |
| ASSETS | | | | | |
| CURRENT | | | | | |
| Cash (Note 3) | 783,730 | - | 783,730 | 592,047 | |
| Short-term investments (Note 4) | 107,828 | - | 107,828 | 106,484 | |
| Accounts receivable | 4,520 | - | 4,520 | - | |
| HST receivable Prepaid expenses | 27,579 50,923 | - | 27,579 50,923 | 63,694 13,529 | |
| гтераій ехрепзез | 974,580 | | 974,580 | 775,754 | |
| CADITAL ASSETS (Note 5) | 374,000 | 4 049 497 | • | | |
| CAPITAL ASSETS (Note 5) | | 1,018,487 | 1,018,487 | 888,321 | |
| | 974,580 | 1,018,487 | 1,993,067 | 1,664,075 | |
| LIABILITIES | | | | | |
| CURRENT | | | | | |
| Accounts payable (Note 6) | 14,097 | - | 14,097 | 41,379 | |
| Current portion of promissory notes | | | | | |
| payable (Note 8) | - | - | - | 200,000 | |
| | 14,097 | - | 14,097 | 241,379 | |
| DEFERRED CONTRIBUTIONS (Note 7) | 263,781 | - | 263,781 | 191,102 | |
| PROMISSORY NOTES PAYABLE (Note 8) | - | - | - | 50,000 | |
| | 277,878 | - | 277,878 | 482,481 | |
| FUND BALANCES | | | | | |
| INVESTED IN CAPITAL ASSETS | - | 1,018,487 | 1,018,487 | 638,321 | |
| INTERNALLY RESTRICTED (Note 9) | 38,541 | · · · | 38,541 | 34,351 | |
| UNRESTRICTED | 658,161 | - | 658,161 | 508,922 | |
| | 696,702 | 1,018,487 | 1,715,189 | 1,181,594 | |
| | 974,580 | 1,018,487 | 1,993,067 | 1,664,075 | |

| APPROVED ON BEHALF OF THE I | BOARD: |
|-----------------------------|----------|
| | Director |
| | Director |

STATEMENT OF CHANGES IN FUND BALANCES

| | | | Year ended E | December 31 |
|----------------------------------|------------|------------------|--------------|-------------|
| | General | Capital | 2018 | 2017 |
| | Fund \$ | Asset Fund \$ | Total \$ | Total \$ |
| Fund balances, beginning of year | 543,273 | 638,321 | 1,181,594 | 838,998 |
| Excess of revenues over expenses | 136,690 | 396,905 | 533,595 | 342,596 |
| Interfund transfers (Note 9) | 16,739 | (16,739) | - | - |
| Fund balances, end of year | 696,702 | 1,018,487 | 1,715,189 | 1,181,594 |

CITY KIDZ MINISTRY

STATEMENT OF OPERATIONS

| | | | Year ended D | December 31 |
|--------------------------------------|-----------|-------------------|--------------|-------------|
| | General | Capital | 2018 | 2017 |
| | Fund | Asset Fund | Total | Total |
| | \$ | \$ | \$ | \$ |
| REVENUES | | | | |
| Donations (Note 10) | 1,678,474 | 136,020 | 1,814,494 | 1,718,845 |
| Fundraising events | 47,651 | , <u>-</u> | 47,651 | 105,321 |
| Grant income | 323,630 | - | 323,630 | 325,092 |
| Interest income | 1,254 | - | 1,254 | 872 |
| Legacy giving | 27,500 | - | 27,500 | 42,500 |
| Rental income | 3,000 | - | 3,000 | - |
| Miscellaneous income | 18,487 | - | 18,487 | 19,624 |
| | 2,099,996 | 136,020 | 2,236,016 | 2,212,254 |
| EXPENSES | | | | |
| Advocacy and awareness | 43,505 | - | 43,505 | 38,493 |
| Bank charges and interest | 14,526 | - | 14,526 | 14,406 |
| Building operations | 95,419 | - | 95,419 | 80,540 |
| Bus ministry | 97,660 | - | 97,660 | 96,010 |
| Fundraising and donation appeals | 224,265 | - | 224,265 | 269,903 |
| Gifts to other charities (Note 11) | 25,150 | - | 25,150 | 27,500 |
| Insurance | 16,553 | - | 16,553 | 20,708 |
| Office and general | 61,259 | - | 61,259 | 78,954 |
| Professional consultations (Note 12) | 85,950 | - | 85,950 | 41,180 |
| Professional fees (Note 13) | 20,810 | - | 20,810 | 20,871 |
| Program | 151,522 | - | 151,522 | 163,149 |
| Rent | 92,607 | - | 92,607 | 91,263 |
| Telecommunication | 18,829 | - | 18,829 | 23,111 |
| Vehicle | 11,139 | - | 11,139 | 14,602 |
| Wages and benefits | 1,004,112 | - | 1,004,112 | 842,048 |
| | 1,963,306 | - | 1,963,306 | 1,822,738 |
| EXCESS REVENUES OVER EXPENSES | | | | |
| BEFORE AMORTIZATION AND | | | | |
| GAIN ON DISPOSAL OF CAPITAL ASSETS | 136,690 | 136,020 | 272,710 | 389,516 |
| AMORTIZATION | - | (69,255) | (69,255) | (48,364) |
| GAIN ON DISPOSAL OF CAPITAL ASSETS | - | 330,140 | 330,140 | 1,444 |
| EXCESS OF REVENUES OVER EXPENSES | 136,690 | 396,905 | 533,595 | 342,596 |

CITY KIDZ MINISTRY
STATEMENT OF CASH FLOWS

| | | | Year ended D | ecember 31 |
|---|----------|------------|--------------|------------|
| | General | Capital | 2018 | 2017 |
| | Fund | Asset Fund | Total | Total |
| | \$ | \$ | \$ | \$ |
| CASH PROVIDED BY (USED IN): | | | | |
| OPERATING ACTIVITIES | | | | |
| Excess of revenues over expenses | 136,690 | 396,905 | 533,595 | 342,596 |
| Items not involving cash: | | | | |
| Amortization | - | 69,255 | 69,255 | 48,364 |
| Gain on disposal of capital assets | - | (330,140) | (330,140) | (1,444) |
| | 136,690 | 136,020 | 272,710 | 389,516 |
| Changes in non-cash working capital (Note 14) | (33,081) | - | (33,081) | (71,387) |
| | 103,609 | 136,020 | 239,629 | 318,129 |
| FINANCING ACTIVITIES | | | | |
| Increase in deferred contributions | 72,679 | - | 72,679 | 30,408 |
| Increase (decrease) in promissory note | - | (250,000) | (250,000) | 250,000 |
| | 72,679 | (250,000) | (177,321) | 280,408 |
| INVESTING ACTIVITIES | | | | |
| Increase in short-term investments | (1,344) | - | (1,344) | (871) |
| Proceeds on disposal of capital assets | - | 609,030 | 609,030 | 1,500 |
| Purchase of capital assets | - | (478,311) | (478,311) | (575,147) |
| | (1,344) | 130,719 | 129,375 | (574,518) |
| INCREASE IN CASH | 174,944 | 16,739 | 191,683 | 24,019 |
| CASH, BEGINNING OF YEAR | 592,047 | - | 592,047 | 568,028 |
| INTERFUND TRANSFERS | 16,739 | (16,739) | · - | - |
| CASH, END OF YEAR | 783,730 | - | 783,730 | 592,047 |
| REPRESENTED BY: | | | | |
| Cash | 761,479 | _ | 761,479 | 543,356 |
| BarterPay (Note 3) | 22,251 | - | 22,251 | 48,691 |
| , , , | 783,730 | - | 783,730 | 592,047 |

NOTES TO FINANCIAL STATEMENTS

Year ended December 31, 2018

1. PURPOSE OF THE ORGANIZATION

CityKidz exists to increase resiliency and inspire big dreams for Canadian children living in low-income communities by providing inspirational experiences and nurturing personal relationships, one child at a time. The aim of CityKidz programs is that all children will thrive so that they can have the opportunity to reach their full potential. Guided by faith, hope and love for the children and their families, CityKidz offers 9 core programs for children aged 3 to 18. Each program is designed using evidence based research and outcomes.

City Kidz Ministry is incorporated, without share capital, under the Ontario Business Corporations Act as a not-for-profit organization and is a Canadian registered charity under the Income Tax Act and is exempt from income taxes.

2. SIGNIFICANT ACCOUNTING POLICIES

These financial statements are prepared in accordance with Canadian accounting standards for not-for-profit organizations. The significant policies are detailed as follows:

FINANCIAL INSTRUMENTS

Measurement of financial instruments

The Organization initially measures its financial assets and financial liabilities at fair value adjusted by, in the case of a financial instrument that will not be measured subsequently at fair value, the amount of transaction costs directly attributable to the instrument. Amounts due to and from related parties are measured at the exchange amount, being the amount agreed upon by the related parties.

The Organization subsequently measures its financial assets and financial liabilities at amortized cost.

Financial assets measured at amortized cost include cash and short-term investments.

Financial liabilities measured at amortized cost include accounts payable and promissory notes payable.

Impairment

Financial assets measured at amortized cost are tested for impairment when there are indicators of possible impairment. When a significant adverse change has occurred during the period in the expected timing or amount of future cash flows from the financial asset or group of assets, a write-down is recognized in excess of revenues over expenses. The write down reflects the difference between the carrying amount and the higher of:

- the present value of the cash flows expected to be generated by the asset or group of assets;
- the amount that could be realized by selling the assets or group of assets;
- the net realizable value of any collateral held to secure repayment of the assets or group of assets.

When the events occurring after the impairment confirm that a reversal is necessary, the reversal is recognized in excess of revenues over expenses up to the amount of the previously recognized impairment.

NOTES TO FINANCIAL STATEMENTS

Year ended December 31, 2018

2. SIGNIFICANT ACCOUNTING POLICIES (Continued)

FUND ACCOUNTING

City Kidz Ministry follows the restricted fund method of accounting for contributions.

The General Fund accounts for the Organization's program delivery and administrative activities. This fund reports unrestricted and restricted operating resources.

The Capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Organization's capital assets.

CAPITAL ASSETS AND AMORTIZATION

Purchased capital assets are recorded at cost and contributed capital assets are recorded at fair value at the date of contribution. An impairment loss is recognized when a capital asset no longer has any long-term service potential to the Organization. The Organization provides for amortization using the following methods and rates designed to amortize the cost of the capital assets over its estimated useful life. The annual amortization rates are as follows:

| Building | 2.5% | diminishing balance |
|----------------------------------|------|---------------------|
| Furniture and fixtures | 30% | diminishing balance |
| Office equipment | 30% | diminishing balance |
| Audio video equipment | 30% | diminishing balance |
| Automotive equipment | 30% | diminishing balance |
| Boiler | 30% | diminishing balance |
| Leasehold improvements - other | 20% | straight-line |
| Leasehold improvements - theatre | | straight-line |
| Computer software | 55% | diminishing balance |

REVENUE RECOGNITION

Restricted contributions related to general operations are recognized as revenue of the General Fund in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund.

Unrestricted contributions are recognized as revenue of the General Fund in the year received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

CONTRIBUTED SERVICES AND MATERIALS

Volunteers contribute their time during the year to assist City Kidz Ministry in carrying out its service delivery activities. However, because of the difficulty in determining the exact number of volunteer hours and their fair value, contributed services are not recognized in the financial statements. CityKidz estimates that, during 2018, 824 volunteers contributed a combined total of 47,248 hours with an approximate value of \$661,472, if valued at \$14/hr.

Contributed materials used in the normal course of operations that would have been purchased are recorded at their fair value at the date of contribution and are included in donations revenue.

NOTES TO FINANCIAL STATEMENTS

Year ended December 31, 2018

3. CASH

Cash includes \$22,251 (2017 - \$48,691) in account with BarterPay (formerly TradeBank) which is a global trade network that assists companies and charities of all sizes to convert their account balance into products or services using a means of exchange called the Canadian BarterPay Dollar. CityKidz is a benefactor of the BarterPay Foundation. CityKidz utilizes these donated funds to help offset operational costs.

4. SHORT-TERM INVESTMENTS

At year-end, short-term investments are comprised of investments in two Canadian money market mutual funds.

5. CAPITAL ASSETS

| | 2018 | | | 2017 | |
|----------------------------------|------------|-----------------------------|------------|-----------|--|
| | Cost \$ | Accumulated amortization \$ | Net \$ | Net \$ | |
| Land | | - | - | 38,040 | |
| Building | | - | - | 208,359 | |
| Furniture and fixtures | 71,110 | 61,759 | 9,351 | 14,527 | |
| Office equipment | 124,793 | 108,606 | 16,187 | 20,604 | |
| Audio video equipment | 161,350 | 147,504 | 13,846 | 22,280 | |
| Automotive equipment | 70,310 | 61,144 | 9,166 | 10,486 | |
| Boiler | - | | · - | 32,491 | |
| Leasehold improvements - other | 154,163 | 144,868 | 9,295 | 23,267 | |
| Leasehold improvements - theatre | 986,460 | 29,055 | 957,405 | 517,468 | |
| Computer software | 12,182 | 8,945 | 3,237 | 799 | |
| | 1,580,368 | 532,826 | 1,018,487 | 888,321 | |

6. ACCOUNTS PAYABLE

Included in the balance of accounts payable are other government remittances totaling \$NIL (2017 - \$26,842).

7. DEFERRED CONTRIBUTIONS

Deferred contributions represents funding received in the current year that is related to the subsequent year. The changes in deferred contributions are as follows:

| | 2018 \$ | 2017 \$ |
|--|------------|------------|
| Beginning balance | 191,102 | 160,694 |
| Add: Restricted amounts received during the year | 309,000 | 282,100 |
| Less: Amounts recognized as revenue in the year | (236,322) | (251,692) |
| Ending balance | 263,781 | 191,102 |

NOTES TO FINANCIAL STATEMENTS

Year ended December 31, 2018

8. PROMISSORY NOTES PAYABLE

| | 2018 \$ | 2017 \$ |
|---|------------|------------|
| Promissory note payable to a maximum of \$400,000, bearing interest at 0% for a period of one year from the date of the first advance, due upon completion of the sale of the Playhouse Theatre (Sherman Ave property) which occurred | | 000 000 |
| during the year. | - | 200,000 |
| Promissory note payable bearing interest at 0% per annum for a term of two years, after which interest will be | | |
| calculated at 6% per annum, repaid during year. | - | 50,000 |
| | - | 250,000 |
| Less: current principal portion of promissory note payable | - | (200,000) |
| | - | 50,000 |

9. INTERNALLY RESTRICTED NET ASSETS AND INTERFUND TRANSFERS

In 2015, the Board of Directors of City Kidz Ministry's approved a policy to internally restrict a portion of the Organization's non-designated revenues to be set aside for gifts to other charities. Amounts designated for gifts to other charities of \$38,541 were unspent at December 31, 2018.

During 2018, \$16,739 was internally transferred to the General Fund from the Capital Asset Fund as a result of excess funds.

10. DONATIONS

Donation revenue of the General Fund and the Capital Asset Fund includes contributed gifts in kind having a fair value of \$15,985 and \$NIL respectively (2017 - \$34,795 and \$NIL).

11. GIFTS TO OTHER CHARITIES

City Kidz Ministry believes in stewardship – making the most of every dollar they receive. They also believe that, as they are the recipients of donations from others, they should, where possible, support other charitable organizations which are also addressing the needs of children living in low-income communities. City Kidz Ministry strives to do a few things and to do them very well but they do not address all the needs of the children and families they serve. A portion of income, which has not been directed by the donors, is given to other charities addressing these other needs. These amounts are reported as "Gifts to Other Charities".

NOTES TO FINANCIAL STATEMENTS

Year ended December 31, 2018

12. PROFESSIONAL CONSULTATIONS

Consultants were used to analyze and develop strategy about the path the Organization will take in the future.

13. PROFESSIONAL FEES

Professional fees include all legal and accounting fees paid. Professional Consultations includes all other fees paid to external consultations.

14. CHANGES IN NON-CASH WORKING CAPITAL

| | 2018 \$ | 2017 \$ |
|---------------------|------------|------------|
| Accounts receivable | (4,520) | - |
| HST receivable | 36,115 | (34,152) |
| Prepaid expenses | (37,394) | - |
| Accounts payable | (27,282) | (37,235) |
| | (33,081) | (71,387) |

15. COMMITMENTS

At December 31, 2018, future payments in respect of all operating leases were as follows:

| | \$ |
|------------|-----------|
| 2019 | 90,000 |
| 2020 | 91,000 |
| 2021 | 93,000 |
| 2022 | 94,000 |
| 2023 | 95,000 |
| Thereafter | 1,099,000 |
| | 1,562,000 |

16. FINANCIAL RISKS

The Organization manages its investment portfolio to earn investment income and invests according to an Investment Management Policy approved by the Board of Directors. The Organization is not involved in any hedging relationships through its operations and does not hold or use any derivative financial instruments for trading purposes.

The Organization believes that it is not exposed to significant interest-rate, market, credit or cash flow risk arising from its financial instruments. Additionally, the Organization believes it is not exposed to significant liquidity risk as all investments are held in instruments that are highly liquid and can be disposed of to settle commitments.

NOTES TO FINANCIAL STATEMENTS

Year ended December 31, 2018

17. CONTINGENT GAIN

The Organization filed a "Request for Reconsideration" with the Municipal Property Assessment Corporation for the 2016 property tax year. The property tax reassessment results were received subsequent to year-end. Based on the results, it is likely that the Organization will receive a refund for an overpayment of property taxes; however, an exact estimate of the refund cannot be made at this time.

18. COMPARATIVE INFORMATION

The financial statements have been reclassified, to conform to the presentation used in the current year. The changes do not affect prior year net operating activities.